

Schroders

Assessment of Value  
(AoV) Report

April 2023



# Chairman's Letter

**Amid a global battle against inflation, UK investors are facing higher interest rates and concerns about recession. As we enter an increasingly uncertain economic and geopolitical environment, we are committed to helping our investors navigate these challenging market conditions.**



**James Rainbow**

Chairman of Schroder  
Unit Trusts Limited

This is our fourth Assessment of Value report, covering our Asset Management funds, and it aligns with our core purpose, to provide the best possible service and investment performance through active management.

As part of our continued commitment to you, and the reporting responsibility set by the Financial Conduct Authority (FCA), we produce this Assessment of Value report annually for each UK-domiciled investment fund that we manage. The data for this report was collected as at the end of 31 December 2022.

We believe assessing value is a constant process that we have incorporated into the everyday oversight of our funds. The risk and performance of each fund is formally reviewed at committees and the Board of Schroder Unit Trusts Limited every quarter, and these discussions are integrated into our annual assessment.

We take pride in the fact that we take appropriate, timely action when necessary. As a result of last year's assessment of our funds, over the past year we have:

- Taken action on individual funds which were identified as not consistently demonstrating value, by instigating fund manager and portfolio composition changes (see the performance section on p8 for more information)

- Continued to offer scale discounts for retail investors in our largest funds. Since we implemented scale discounts in the fourth quarter of 2020, retail investors have benefitted from c.£3.7m when a fund's assets under management reach £1.0 billion. In 2022, we have saved investors £1.5 million in fees due to scale discounts. (see the economies of scale section on p13 for more information).
- Reduced fee levels for our funds where our analysis showed that pricing was not as competitive as we would wish.

Again this year we have sought to enhance the overall presentation of our report where possible, to ensure it is easier to understand. We have also continued to set out our methodology, conclusions and next steps for each of the seven areas, and to describe the key governance steps we take during the Assessment of Value lifecycle.

We strive to deliver both quality returns and create meaningful impact on our communities. Now that sustainability is transitioning from being a nascent development to a regulatory requirement, environmental, social, and governance (ESG) factors are a crucial part of your investments.

As a result this year we have continued to include sustainability data for all of our funds, adding a further layer of transparency. This data is for information only and doesn't form part of our assessment. An explanation of this is provided in our 'Sustainability in Focus' page.

Where we have identified that certain funds are not demonstrating value consistently, we have completed a further review and shared the measures that we have taken, or plan to take, to address the issues.

We hope this report will reassure you as it provides a detailed breakdown of the value that our funds provide. We also hope it will help to promote enhanced transparency, governance and outcomes, ultimately strengthening trust in the asset management industry.

**“We strive to deliver both quality returns and create meaningful impact on our communities.”**



**Andy Howard**  
Global Head of  
Sustainable Investment

# Sustainability in focus: a message from our Global Head of Sustainable Investment

**Sustainable investing is a key element of our strategy. Social and environmental trends are shaping economies, industries and financial markets - as active managers, our priorities are navigating the risks and opportunities that those trends create and, connecting the capital that we manage for our clients to forces that will shape investment returns.**



We are not alone in believing that the business and investment landscape is changing. This shift is underlined by the changing nature of the most important threats global executives identify in the World Economic Forum (WEF) Global Risks Report<sup>1</sup>. All of the five biggest long term concerns are grounded in social or environmental trends this year, whereas a decade ago they barely featured.

This picture of change underlines our conviction that the forces that have driven business success and outperformance in the past will not be the only factors that define future sustainability leadership. Our path to navigating the changing world and the impacts of growing social and environmental pressures lies in both the analysis we apply to investment decisions and the influence we can bring to the investments we have made.

We have invested heavily in developing insights into social and environmental trends. Our approach, brings together specialist sustainability capabilities with the

insights of hundreds of analysts and fund managers around the world to develop proprietary research, models and tools that help inform investment decisions.

In 2022, we also recognised the efforts that our investment teams make to engage with the management teams of investee companies by introducing our Engagement Blueprint<sup>2</sup>. The majority of our analysts and fund managers undertake two to three in-depth engagements annually<sup>3</sup> covering the areas described in our Engagement Blueprint.

We have long viewed climate change as a challenge that will impact every portfolio to some extent; the key question is whether the risks and opportunities posed are managed proactively or not. We have stated our intention to transition our own business, including the portfolios that we manage, toward a net zero future. We remain the largest asset manager to have had our climate plans validated by the Science Based Targets initiative. To that end, we have developed a range of models and

tools to assess individual companies' exposures to climate change and the strength of their commitment to address it. We have embarked on the largest engagement program our firm has undertaken, with over 700 climate-focused engagements in 2022. This programme is already proving effective, with engaged companies twice as likely to set climate-related targets. These efforts across the firm put us on track to achieve our commitments to transition our business and portfolios, albeit that we are in the early years of a long journey.

<sup>1</sup>[https://www3.weforum.org/docs/WEF\\_Global\\_Risks\\_Report\\_2023.pdf](https://www3.weforum.org/docs/WEF_Global_Risks_Report_2023.pdf).

<sup>2</sup>The latest Engagement Blueprint is [here](#), updating the first version published in 2022.

<sup>3</sup><https://schroders.befirm.be/schroders-unveils-engagement-blueprint-to-highlight-global-active-ownership-priorities>.

We are driven by the goal of helping our clients navigate the challenges they face, and there are few bigger challenges than those posed by social and environmental pressures.

The message from our clients, through our [Global](#) and [Institutional](#) Investor Studies, has been clear and consistent. Clients want more transparency and better understanding of their sustainable investment options, including clarity regarding the goals and strategies that fund managers employ and ways to track their performance. Increasingly, many also want to understand the impact of their investments.

To deliver the transparency that clients have asked for, we show sustainability data at an individual fund level in our Assessment of Value Report (AoV). This data, which is shown for information only, appears for all funds alongside the seven AoV criteria. We show this information for all funds, not only those with an explicit sustainability focus,

to help our clients understand the effects their investments have on the environment and society and to compare products.

We do this by showing an overall impact score for each fund as well as the sub-scores for environmental and social impact. The impact score is based on Schroders' proprietary tool, SustainEx™, which provides an estimate of the potential societal or environmental impact that may be created by the companies and other issuers held in the fund. It aligns those impacts with investment risk by viewing these, together with current profits, through a financial lens.

SustainEx™ is based on Schroders' own methodology for quantifying the positive and negative impact of companies in financial terms. It draws from more than 700 academic studies, analyses more than 70 data points for every company and covers more than 16,000 companies globally.

The result is an aggregate estimate of risk (or opportunity), a dollar cost or benefit, which can be compared across companies, portfolios and indices. This provides a forward-looking measure of potential risk, representing the extent to which companies' reported income would be affected if the effects they have on the environment and society are crystallised into financial costs or benefits.

This is expressed as a score, that being a notional percentage (positive or negative) of sales of the relevant underlying companies and other issuers. For example, a SustainEx™ score of +2% would mean a company contributes \$2 of relative notional positive impact (i.e. benefits to society) per \$100 of sales.

We calculate SustainEx™ scores for companies and other issuers in the portfolio of each fund to arrive at the total fund score.

The "Overall Impact" shown is a measure of the fund's estimated impact compared to that of its benchmark, in each case calculated as a relative notional percentage as described above.

The "Impact on People" and "Impact on Planet" measure the fund's estimated underlying benefits and harms, in each case calculated as a relative notional percentage as described above. The metrics shown in the impact scores are a subset of the full metrics in the SustainEx™ model.

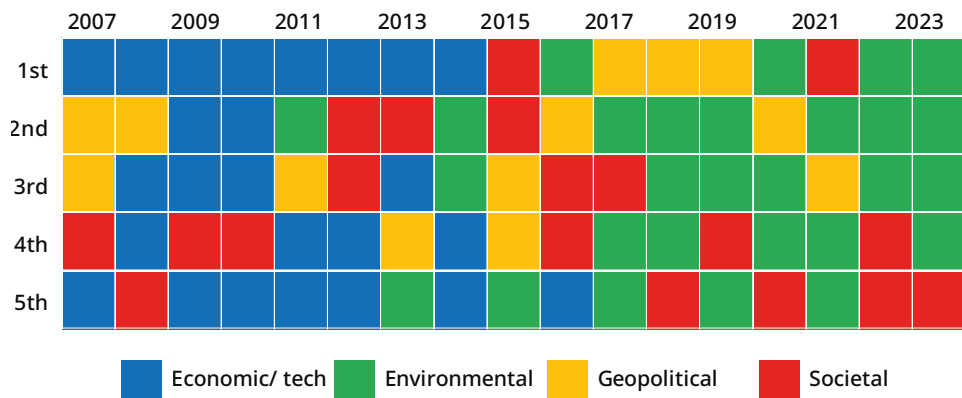
**This data is shown for information only and is not part of the AoV process.**

However, where funds have an explicit sustainability commitment as part of their investment objective, the delivery of this commitment has been assessed as part of the Performance criterion.

To further support our clients' understanding, the AoV Report includes links to ESG Factsheets for funds which have explicit sustainability commitments. These factsheets outline a sustainable fund's impact on people and planet in more detail and include additional sustainability metrics for both the fund and its benchmark.

As we look to the future, demonstrating through these disclosures how we can make a difference for our clients, the environment and society, is crucial. Our investment in developing insights and analysis, and the data and infrastructure to apply that analysis, is becoming increasingly important to the value we bring to our clients.


**Changing nature of business risks; environmental & social issues now dominate corporate agenda**



Source: World Economic Forum annual Global Risks Reports, Schroders

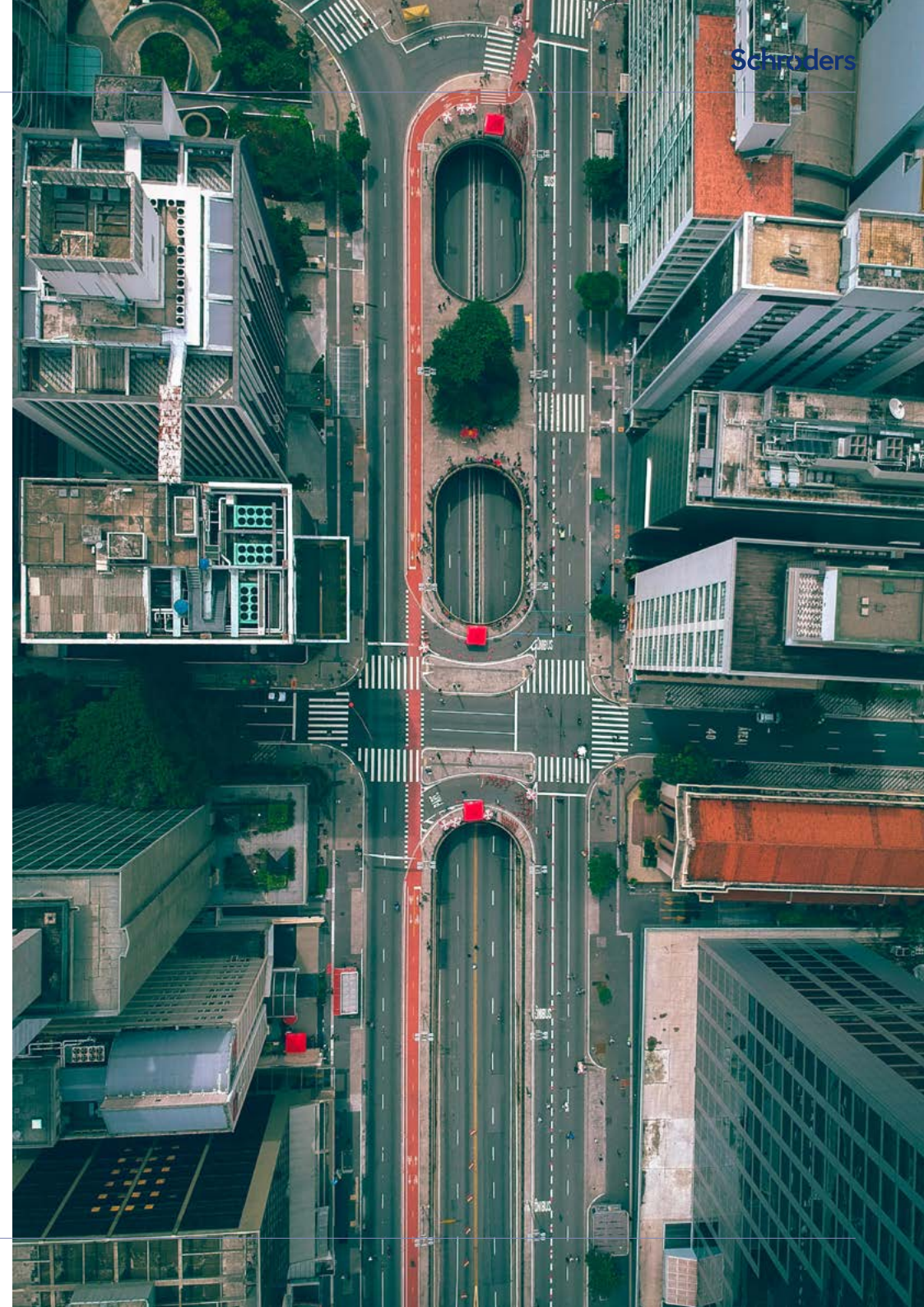
SustainEx is a proprietary model and is not an industry standard measure. It utilises and is reliant upon third party data as well as Schroders' own estimates and assumptions and the outcome may differ from other sustainability tools and measures. Like any model that is based on different metrics and data points, it will evolve and develop over time as Schroders continues to assess, refine and add to the metrics and their relative contributions. Generating SustainEx scores involves an element of judgment and subjectivity across the different metrics chosen by Schroders. As the model evolves, changes made to how metrics are applied may result in changes to the SustainEx score of any issuer and ultimately the overall fund/portfolio score. At the same time, of course, the issuer might be improving or deteriorating on the measures.

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## Schroder Unit Trusts Ltd (SUTL) board of directors

The SUTL board, which includes executive directors and independent non-executive directors, is responsible for representing the best interests of investors and ensuring the outcomes of the Assessment of Value are clear and fair.

### Executive Directors

#### James Rainbow Head of UK Distribution and Latin America



James Rainbow is the Chairman of SUTL and joined the board in December 2019. James is currently Head of UK Distribution and Latin America at Schroders. He joined Schroders in 2007 and has more than 20 years of industry experience.

As Chairman of the SUTL board, James holds the regulatory responsibility to ensure SUTL complies with its obligation as Authorised Fund Manager (AFM) to carry out the Assessment of Value, recruit independent directors and act in the best interests of investors.

#### Lesley-Ann Morgan Head of Multi-asset Strategy



Lesley-Ann Morgan is the Chief Executive Officer (CEO) of SUTL and joined the board in June 2022.

Lesley-Ann is currently Head of Multi-Asset Strategy at Schroders. She joined Schroders in 2011 and has more than 29 years of industry experience. As CEO of SUTL, Lesley-Ann is responsible for the conduct of the business and plays a key role in the decision-making process. She also supports the Chairman in carrying out his regulatory duties.

#### Anna O'Donoghue Global Head of Product Development and Governance



Anna O'Donoghue is an executive director of SUTL and joined the board in September 2022.

Anna is currently Global Head of Product Development and Governance at Schroders and she has an executive MBA. She joined Schroders in 2019 and has more than 20 years of industry experience.

#### Paul Chislett Head of Asset Management Finance



Paul Chislett is an executive director of SUTL and joined the board in July 2013. Paul is currently Head of Asset Management Finance at Schroders, a role he has held since 2013. Paul is a chartered management accountant with more than 20 years of industry experience.

#### Stephen Reedy Head of EMEA Operations Hub



Stephen Reedy is an executive director of SUTL and joined the board in December 2019. Stephen is currently Head of EMEA Operations Hub at Schroders, providing operational services across the region. He joined Schroders in 2019 and is a chartered accountant with more than 25 years of industry experience.

#### Paul Truscott Regional Head of Product Development – UK and Europe



Paul Truscott is an executive director of SUTL and joined the board in July 2019. Paul is currently Regional Head of Product Development – UK and Europe at Schroders. He joined Schroders in 1991 and is a chartered management accountant with more than 30 years of industry experience.

### Independent Non-Executive Directors

#### Calum Thomson Independent Non-Executive Director



Calum Thomson is an independent non-executive director of SUTL and was appointed to the board in July 2017. Calum is a former Senior Audit Partner at Deloitte LLP and currently holds a number of non-executive directorships within the investment industry. He has more than 25 years of industry experience.

Our independent non-executive directors bring an external perspective to support our executive directors and undertake a key role providing independent oversight and challenging the approach taken where necessary.

#### Howard Williams Independent Non-Executive Director



Howard Williams is an independent non-executive director of SUTL and was appointed to the board in February 2018. Howard worked for 23 years at JP Morgan Asset Management where he was the Chief Investment Officer and Head of Global Equities. He has more than 35 years of industry experience.

Our independent non-executive directors bring an external perspective to support our executive directors and undertake a key role providing independent oversight and challenging the approach taken where necessary.

# Introduction

Throughout this report, the Schroder Unit Trusts Limited (SUTL) board, will be referred to as 'we'.

## Who is the report designed for?

This annual Assessment of Value report is aimed at individuals who invest in our UK domiciled fund ranges or their advisers. It outlines each fund's assessment and concludes on whether we believe that we have demonstrated value.

## How should you use it?

We recommend that you take time to read the 'Seven areas' section to understand how we have made our assessment, which has been conducted using data as at 31 December 2022.

Our conclusions on each fund are set out separately in each individual fund's report.

The report complements other fund documentation such as the Prospectus, Factsheet and the Key Investor Information Document (KIID), and should be read alongside them.

The document is interactive; please use the Contents page to navigate your way around it.

We have included a glossary at the back of the document to define the technical terms which some investors may not be familiar with.

Where we write 'share class' in the report, it is to be construed as meaning unit/share class as applicable to the relevant fund.

The combined report of funds in scope for this assessment can be found [here](#).

## What will the report tell you?




The FCA has asked us to look at seven specific areas when assessing the value we deliver to our investors:

- 1. Performance** – has the fund performed in line with expectations?
- 2. Quality of service** – are we meeting expectations on the service we deliver?
- 3. Authorised fund manager costs** – are the fees charged to the fund reasonable and appropriate?
- 4. Comparable market rates** – how do our fees compare against competitors?
- 5. Economies of scale** – do our funds enjoy cost savings as they grow?
- 6. Comparable services** – how do the fees we charge your fund compare with what we charge clients for similar products?
- 7. Classes of shares or units** – are you in the most appropriate type of share or unit?

Please follow the [link here](#) to find the detail of the regulation in COLL 6.6.21.

## What do the icons used throughout the report represent?

We have used iconography to help you understand the outcome of our assessment of each area.

-  Where an area has this icon, we believe that the fund is demonstrating value in that area.
-  Where an area has this icon, we have concluded that the fund is demonstrating value in that area. However, our initial quantitative review indicated that further qualitative analysis was required before we could conclude that the fund is demonstrating value. We believe the combination of these reviews ensures you are provided with a comprehensive conclusion.
-  Where an area has this icon, we recognise that the fund is not demonstrating value in that area consistently. We have completed a further review and shared the outcomes with you.

## What to do if you have any questions

You can contact us at [schrodersinvestor@HSBC.com](mailto:schrodersinvestor@HSBC.com) if you have any further questions. Institutional and Corporate Clients may also contact [schrodersinstitutional@HSBC.com](mailto:schrodersinstitutional@HSBC.com). If you have an adviser you may wish to discuss your questions with them directly.

# 1. Performance

## Has the fund performed in line with expectations?

**We think clients can reasonably expect funds to meet their investment objectives, albeit with the knowledge that they are not guaranteed. We consider the performance of our funds after the fees have been deducted.**

### Our methodology

You will find the investment objective of a fund in its Prospectus, Key Investor Information Document (KIID) and Factsheet (if available). These clearly describe the aim of the fund and the investment strategy used to achieve this goal.

We assess the returns of each share class (or unit class, see glossary) over the performance period to give us an indication of how well a fund is meeting its investment objectives. The performance period is the length of time over which we expect the fund to deliver its investment objective. If we state a time range, then for the purposes of this report we look at the upper end of the range. For example, if the range is three-to-five years, we assess the delivery of the investment objective over five years.

Where a fund has not been in existence long enough to be compared against its benchmark over the performance period, we have not been able to complete a full review of performance.

We also look at how the fund has performed against its peers, both within the Investment Association (IA) sector and against a customised peer group provided by an independent third party, Broadridge (see the Comparable Market Rates section on p12 for more information).

Broadridge is a global consultant to the financial services industry. This is the fourth year we are working with Broadridge on the Assessment of Value.

We acknowledge that sometimes funds will underperform their investment objectives given their particular investment style. We consider a number of measures over that time period to make a judgement on whether or not the investment objectives are being met, including specific sustainability, income or volatility objectives where applicable.

We review the performance of all funds as part of the Assessment of Value process. Additionally, we hold Asset Class Risk and Performance Committees every quarter which evaluate the performance of our funds against the expectations set (see the Assessment of Value report lifecycle section on p17 for more information on our governance process).

### Our conclusion

Our initial review of all share classes identified that 37 out of the 82 funds are demonstrating value in the performance area. After further qualitative analysis on the remaining 45 funds, we concluded that, in total, 74 out of the 82 funds, are demonstrating value.



**“2022 was characterised by a dramatic sell-off in bonds as central banks moved to raise rates to quell inflation. This, in turn, impacted the valuations of equity markets which also corrected sharply. Towards the end of the year, signs of a peak in the US inflation rate and the move away from the zero-covid policy in China allowed markets to stabilise.”**

Johanna Kyrklund,  
Co-Head of Investment and Group CIO

More information on fund-level performance is captured within the individual fund pages of this report. Where any share class of a fund has underperformed its investment objectives we have provided a detailed performance commentary and outlined the remedial actions we are taking where we believe appropriate.

Of the five funds identified as not consistently demonstrating value in our previous Assessment of Value report, two funds were merged and enhancements were made to the investment process of the remaining funds.

### Next steps

As this is now our fourth report, we have been able to identify funds that have flagged as requiring a further review for four years in a row. For these funds there has been particular scrutiny placed via each stage of our governance lifecycle. See p17 for more detail.

We are always looking at ways we can improve the long-term performance of our funds. More information on the actions that we have taken, or plan to take, is captured within the individual fund pages of this report.



## 2. Quality of service

### Are we meeting expectations on the service we deliver?

Several elements contribute to the service we offer all of our clients, in particular, fund operations, investment process and the client experience. We have reviewed the quality of service we directly provide and the quality of service provided by any third party we have delegated services to.

#### Our methodology

We assess whether we are delivering against each of the three elements – fund operations, investment process and client experience – well enough to deliver value for our clients.

- Our fund operations team aims to ensure that we execute all operations of the fund efficiently and accurately. We assess whether key aspects of fund operations have met or exceeded the rigorous internal and external standards that we have set for them. For example, we look at whether investors are able to make informed decisions based on accurate and timely financial reporting and distributions, whether our complaints resolution handling process is effective, and how risk controls and events are managed. These standards, known as Key Performance Indicators (KPIs), enable us to provide accurate and timely financial reporting to both our clients and the regulators. We use JP Morgan to externally validate our fund operations services.
- The strength of our investment process for each fund is validated through a number of effective governance processes and forums.

We also review our own governance around liquidity and risk management to ensure that the policies and procedures we have in place are robust and fit for purpose.

- Communications and client service form an important part of our clients' experience, and we evaluate these to ensure they are relevant, current and tailored to a client's needs. We want our clients to be clear about the funds they are investing in and the associated risks. The client experience that we provide is evaluated internally, using internal and external metrics provided from third parties such as Research in Finance. This provides us with a holistic view of the client experience.

#### Our conclusion

Our initial review identified that out of the 82 funds, 66 are demonstrating value in the quality of service area. After further qualitative analysis on the remaining 16 funds, we concluded that all 82 funds are demonstrating value.

We have flagged six funds in this report as they experienced operational issues as part of fund operations. We do not have any outstanding



**“The AoV was due to be retested with consumers in September 2023 as part of a two year cycle. However, as all consumer facing communications fall under the scope of the Consumer Duty regulations it will be reviewed for compliance with those regulations and any changes or updates will be implemented in time for the regulations to come in to force in July 2023.”**

Keith Evins,  
Head of UK Marketing

concerns with these issues. This is because we identified and addressed these appropriately, and we have since improved our controls.

More information on fund-level quality of service is captured within the individual fund pages of this report.

#### Next steps

We will continue to monitor closely the range of Management Information (MI) we collate so we can provide the best quality of service to our clients. In particular, the importance of having strong liquidity oversight, risk management and operational resilience controls in place. We will also continue to conduct consumer testing on our marketing material so that it is clear and easy to follow.

# 3. Authorised fund manager costs

Are the fees charged to the fund reasonable and appropriate?



“The Finance team assist with carrying out the analysis for the costs criteria by undertaking a rigorous assessment to ensure action can be taken where appropriate.”

Richard Keers,  
Chief Financial Officer

We review every cost component of the Ongoing Charges Figure (OCF) at a share class level.

## Our methodology

Following our first Assessment of Value, we decided to move to an “all-in fee” to make charging structures simpler, more transparent and easier to understand. This means that clients pay a single fee which is set with reference to the OCF. This is called the Schroders Annual Charge (SAC) and was implemented across this cohort of funds in March 2021. We regularly assess the effectiveness of the charging structure as part of an annual review process.

We undertake a detailed assessment of the costs that we incur in providing the services associated with the SAC to funds and to their associated share classes. We compare these costs against what we charge our investors. This is to ensure that the SAC is appropriate while at the same time allowing us to:

- Retain a well-capitalised business
- Continue to operate during stress scenarios
- Continue to innovate and develop new products

Since the implementation of the SAC in March 2021, and as outlined in further detail on page 11, this review covers all services which now form part of the SAC having previously been charged directly to funds, such as administration, trustee, custody, audit, and professional services.

In addition we review any other costs incurred directly by funds which form part of the OCF but are not covered by the SAC.

We do not include transaction costs in our assessment as these are not comparable between peers. This is due to a lack of consistent methodology for estimating transaction costs across firms. It is also due to the fact that the overall number reflects circumstances that are unique to each fund such as the securities and volume traded, the market conditions while trading, and the amount of fund inflows and outflows.

Where funds have third party manager costs, we seek value by negotiating the fees through

our procurement framework with regular monitoring to ensure that these continue to be reasonable and appropriate.

The following table is taken from a fund’s Key Investor Information Document (KIID) for a particular share class and provides an example of how fees are charged to you. It tells us that if you invested £1,000 into the fund, you would not pay an entry or exit cost, but you would pay £7.70 in annual costs per year.

One-off charges taken before or after you invest	
Entry charge	none
Exit charge	none
This is the maximum that might be taken out of your money before it is invested or before the proceeds of your investment are paid out.	
Charges taken from the fund over a year	
Ongoing charges	0.77%

## Our conclusion

After our assessment of all share classes, we have concluded that all of the 82 funds are demonstrating value in the authorised fund manager costs area. We reviewed every cost component of the OCF at a share class level. We concluded that in relation to each charge, the costs of providing the service to which the charge relates are reasonable and appropriate.

We are continuously reviewing our costs and fee structures to ensure they are appropriate for our clients.

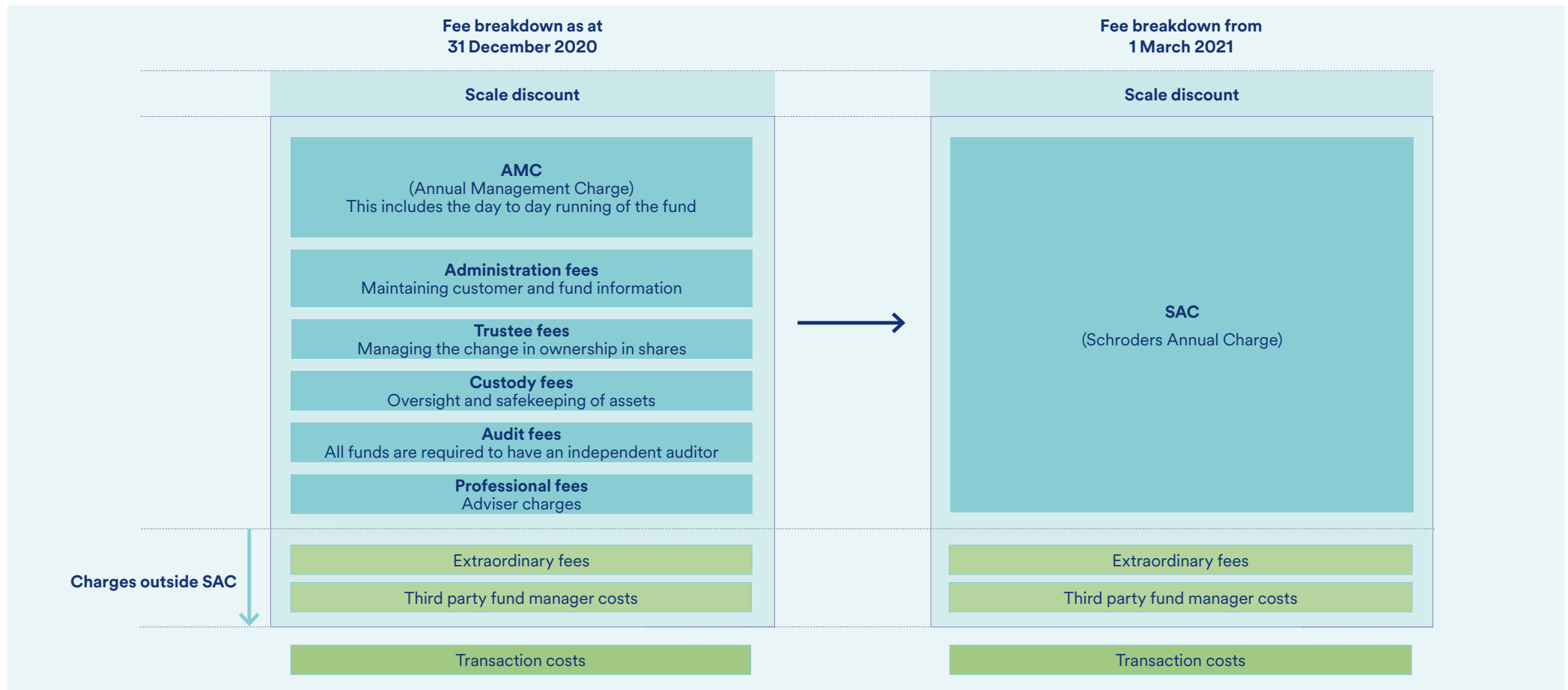
## Next steps

For funds with third party fund manager costs, these costs will continue to be disclosed separately outside of the SAC. This is to provide transparency of third party fund manager costs, given that they can vary. For funds which have scale discounts applied, the SAC will be adjusted on a monthly basis (see the economies of scale section on p13 for more information).

# 3. Authorised fund manager costs

## Impact on Ongoing Charges Figure (OCF)

This diagram illustrates the difference between the previous fee breakdown (as at 31 December 2020) and the fee breakdown from 1 March 2021 (when the Schroders Annual Charge (SAC) was introduced).



This was implemented across all SUTL funds except for our two Real Estate funds, due to their bespoke nature.

## 4. Comparable market rates

### How do our fees compare against our competitors?

**We assess the amount we charge you at a share class level by comparing the price of our funds against the price of similar funds offered by our external peers in the relevant Investment Association (IA) Sector, and against the customised peer group provided by Broadridge where required.**

#### Our methodology

The Investment Association (IA) is a trade body that represents investment managers and asset management firms in the UK. The IA divides large numbers of funds into smaller groups to aid comparisons between funds in one or more sectors.

We use an independent third party, Broadridge, to compare the charges of our funds against the relevant IA sector (where applicable) and share class type. Broadridge categorise share classes into one of three types –

- (i) retail share classes with no intermediary commissions,
- (ii) share classes with bundled charges paying commission to intermediaries and
- (iii) share classes which are for institutional investors or have limited investment opportunities for retail investors – to provide a like for like comparison.

As the investment approach of funds in an IA sector can vary, we also assess each fund against a customised peer group (where applicable). The funds in the customised peer groups are selected by Broadridge on the basis that they are more directly comparable than other funds in the IA Sector.

In addition, our Product Strategy team undertakes an internal assessment of charges which is based on our pricing framework and with a view to ensuring that our pricing is fair. This analysis is conducted across all share classes and includes comparison vis-à-vis peers and our pricing framework. Targeted fee reductions are then proposed as appropriate.

We have added a visual in the individual fund pages to show how your fund is priced compared to its peers, which is measured by percentile (out of 100). This visual is based on the primary share class and is measured against the IA sector.

#### Our conclusion

Our initial review of all share classes identified that 57 out of 82 funds are demonstrating value in the comparable market rates area. After further analysis on the remaining 25 funds, we concluded that in total, all 82 funds are demonstrating value.

We have found that where applicable our funds are fairly priced compared to the majority of their peers, and are therefore demonstrating value to our clients by being competitively priced. For those funds we found to be



**“With the updated regulatory focus brought about by Consumer Duty costs and charges are central to the work of the board. In today’s environment where regulations are changing and markets are volatile a board needs to consider Comparable Market Rates of peers based on multiple factors to ensure the retail customer is being protected. Relevant peers across a spectrum of competitors positions the board well to consider the impact to the investor.”**

Devin McCune,  
Regulatory & Compliance Vice President Governance, Broadridge

more expensive than the majority of peers, we conducted further analysis of our pricing.

In 2022, we reduced the fees on 13 share classes across 4 funds, following our last Assessment of Value.

#### Next steps

Some small share classes were found to be priced highly however as there are no investors

in these, we have agreed to close these share classes.

We have also decided to reduce the fees on one share class of a fund where we found it was as competitively priced as we would like.

We will continue to review our fees against our competitors on an ongoing basis to ensure that we deliver a compelling value proposition to our clients.

## 5. Economies of scale



**“During 2022 we passed on discounts reflecting economies of scale in 14 of our funds, representing aggregate savings to investors of £1.5 million.”**

Paul Chislett,  
Global Head of Asset Management Finance

### Do funds enjoy cost savings as they grow?

**A fund can generate economies of scale as it grows. This is because we are able to manage larger funds more efficiently. We have considered whether a fund achieves economies of scale and whether it is appropriate to share these savings with you as our retail clients.**

#### Our methodology

We generate economies of scale at both fund and group level. A fund can generate economies of scale because we are able to manage larger funds more efficiently, meaning that our costs of managing the fund decrease as the size of the fund grows. The size of our Schroders group and global presence is an ancillary benefit as it enables negotiating power, resulting in lower prices.

We have completed this assessment at fund level so we can assess whether there are potential economies of scale in each fund and whether or not these have been achieved in practice. Where economies of scale have been achieved, we then consider whether that benefit is being reflected in lower charges for you as investors in retail share classes. Every fund can, in theory, benefit from economies of scale but whether or not your fund does will depend on the overall fund size.

We have determined that funds generally generate meaningful economies of scale when a fund grows to assets under management (AUM) of £1 billion, although this can vary depending on the type of investments that we manage for you. Scale discounts only apply to retail share classes (A, Z, L, C, P1, P2). Non-retail share classes receive discounts via lower management fees or rebates and therefore a scale discount has not been applied.

#### Our conclusion

After our assessment, we have concluded that all of the 82 funds are demonstrating value in the economies of scale area. Following our first Assessment of Value we determined that it is appropriate that we share some of these economies of scale savings with you. We use a tiered system to offer this saving; as the AUM of the fund increases so does the saving.

In December 2020, we implemented scale discounts in retail share classes for every fund that is larger than £1 billion.

This implementation of scale discounts has reduced the cost of our products for retail investors in aggregate by approximately £3.7 million as at 31 December 2022.

The aggregate quantum of the discount will vary depending on the AUM of our funds; for example, where the AUM of a fund has dropped below £1 billion the discount will no longer apply, and where the AUM of a fund has fallen but remains above £1 billion, the saving will reduce in line.

#### Next steps

We will continue to review the economies of scale that each fund produces on an ongoing basis to enable us to deliver a compelling value proposition to our clients. When a fund reaches the required level, scale discounts are applied automatically to each fund's retail share classes.

## 6. Comparable services

### How do the fees we charge your fund compare with what we charge clients for similar products?

We have compared internally each individual charge to assess whether it is possible to receive the same service for a lower charge in another Schroders fund or mandate of comparable size with a similar investment objective and policy. We would like to emphasise here that comparable services is an internally focused assessment against Schroders' funds and/or segregated mandates, whereas comparable market rates is an externally focused assessment against external competitor and/or peer funds (see the comparable market rates section on p12 for more information).

#### Our methodology

We manage money for a range of different clients all over the world, including individuals, charities, pension schemes and large institutions. In particular instances, some of that money is managed in the same way as your fund.

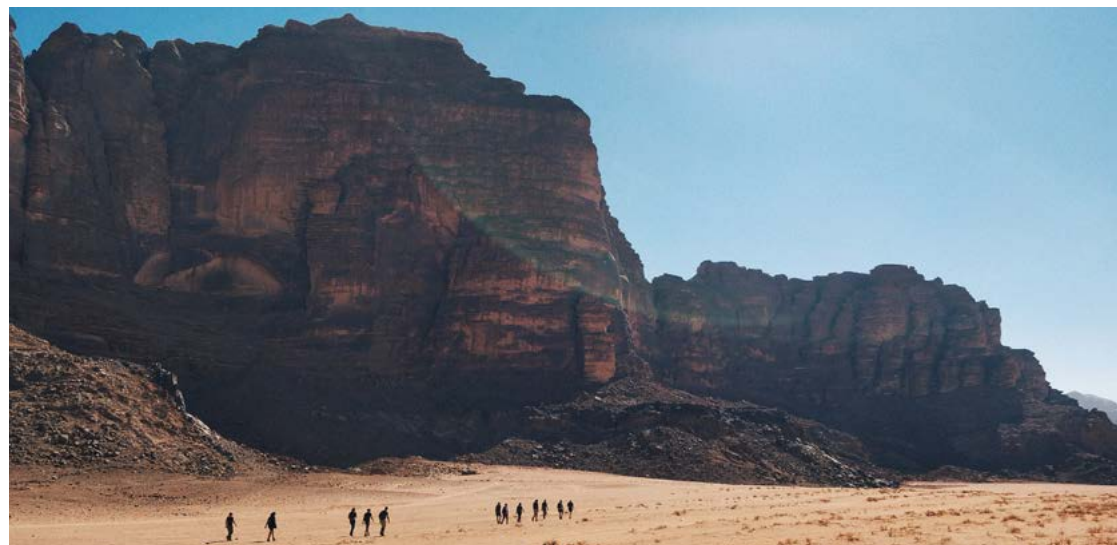
Where this is the case, we have compared different types of clients and the services that they receive in relation to the fees that we charge for funds with similar institutional segregated mandates or non-UK domiciled funds with similar investment strategies.

We recognise that clients behave in different ways and we set different charges to reflect this. Lower charges for institutional clients

can be justified by their higher longevity (i.e. the longer length of time they invest). This differential also reflects the higher costs of running funds that are sold through distributors or intermediaries, such as an online platform or a financial adviser.

Sometimes, the strategy forms part of a much larger mandate which is priced differently as the mandate benefits from economies of scale, which lower the operational costs of management. Therefore, it is reasonable to expect a price differential.

For our bespoke funds, there is no service offered which can act as a direct comparison.



**“We continue to test our pricing framework for robustness and validity. Comparing to similar funds and strategies allows us to better understand whether our products are delivering value when it comes to fees, and puts ourselves more aligned to the view and perspective of our clients.”**

**Tom Darnowski,**  
Global Head of Product Strategy

#### Our conclusion

Our initial review of all share classes, identified that 42 of the 82 funds are demonstrating value in the comparable services area. After further qualitative analysis on the remaining 40 funds, we concluded that in total, all 82 funds are demonstrating value.

We have concluded that the fees are reasonable and appropriate relative to other funds and/or segregated mandates with similar objectives and services offered to clients. The fees are also reasonable and appropriate depending on the client type and share class.

#### Next steps

We found two share classes were not priced as competitively as we would like and so we decided to reduce the fees on both of these.

We will continue to review the charges against comparable services for each fund on an ongoing basis to ensure that we deliver a compelling value proposition to our clients. Where appropriate, we will make changes in the best interest of investors.

## 7. Classes of shares or units

### Are you in the most appropriate type of share or unit?

For some of our funds, we issue different types of shares (or units if your fund is a unit trust) which depend upon the features and services we offer. These are called 'share classes' or 'unit classes' and can differ for various reasons. For example, you could hold a share class that was set up specifically so that you could buy it through an adviser. We have considered whether you are invested in the share class that is the best price for you.

#### Our methodology

Our aim is that you are invested in the share class that is the best price for you, given how you are investing and the features you are looking for.

Where there are different classes of shares in your fund, we compare the value we deliver across these.

We review the charges across all share classes in your fund. We look at all the share classes that serve broadly the same purpose and compare those charges.

#### Our conclusion

Our review of all share classes identified that all 82 funds are demonstrating value in the classes of shares or units area.

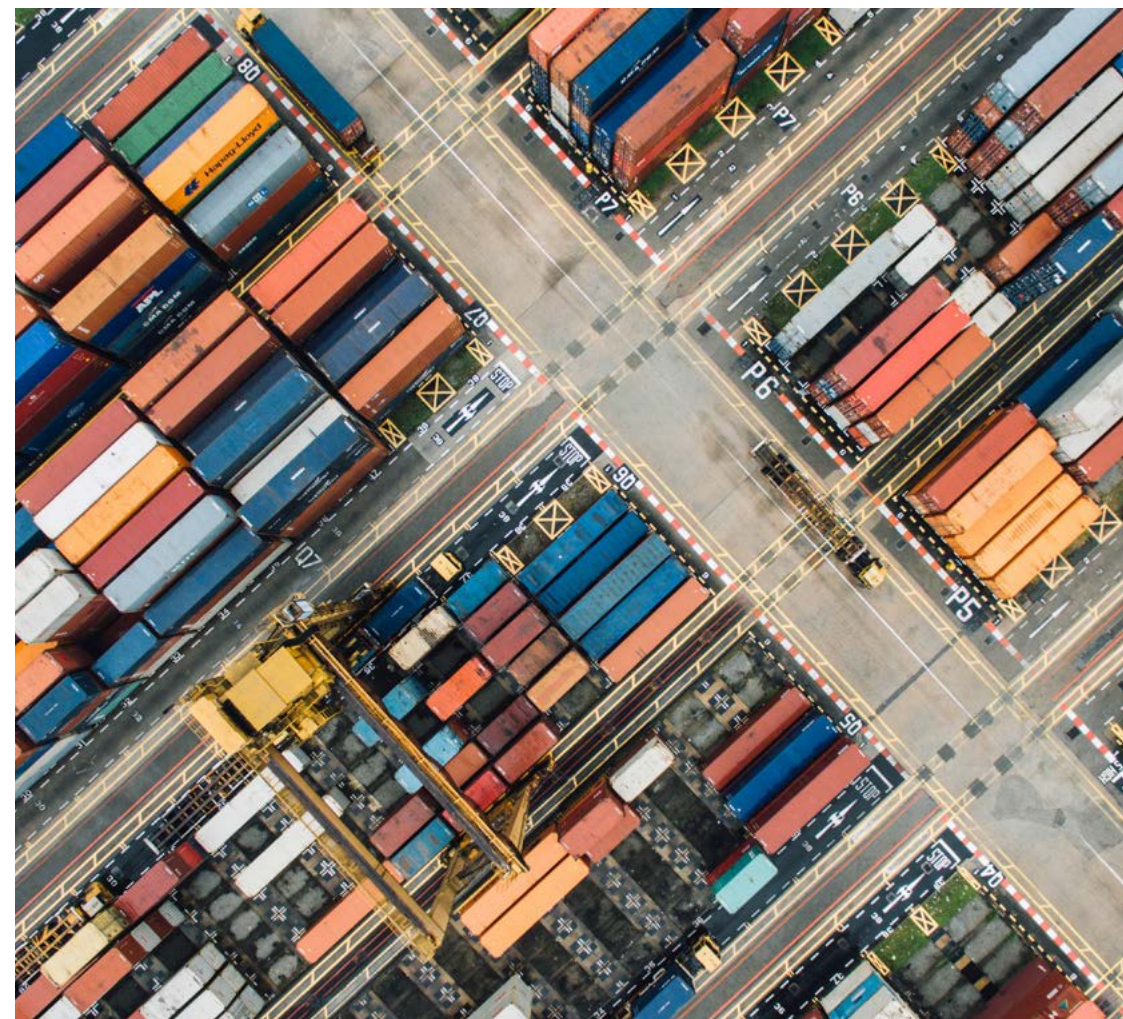
In 2022 we converted a further c. 550 investors to cheaper share classes comprising of A to Z and P1 to P2 conversions (see share class table on the next page for more information).

These holdings equate to c. £19 million AUM across the in-scope funds in this report and have saved investors c. £150,000 per annum in total.

#### Next steps

We now conduct a semi-annual automatic conversion for investors that have had their advisor removed. This automation is carried out every May and November.

We will continue to monitor and review our share classes throughout the year and convert investors to cheaper share classes where appropriate.



“Automated conversions continue to be carried out on a semi-annual basis, so that investors are in the most appropriate share class available to them.”

Doug Abbott, Head of UK Intermediary Distribution

## 7. Classes of shares or units

### Share Class Table

Having multiple share classes mean we can apply the appropriate charging rates for different types of client for example, institutional or retail clients. All our mainstream share classes are shown in the table opposite. Each share class in the fund may have a different charge, minimum investment levels or other restrictions or features.

The implementation of the Retail Distribution Regulation (RDR) rules on charging have resulted in new share classes (widely referred to in the industry as 'clean' share classes) in funds. These classes bear a lower annual management charge (AMC), excluding the portion of the charge that was formerly rebated to advisors.

Share class	Who is it for?	Explanation of charges
<b>Retail share classes</b>		
<b>Z</b>	The main share class for retail investors.	Clean fee share class created post-RDR.
<b>A</b>	A retail share class for some advised investors	Substantially similar rights to the Z share class for clients without an advisor. Where the client is not receiving advice they have now been converted to the Z share class.
<b>C</b>	A legacy retail share class created for Cazenove Capital investors.	Substantially similar rights to the Z share class. Fees are in line with the Z share class.
<b>P1</b>	A share class for advised investors within the SARFCO range.	Substantially similar rights to the P2 share class for clients without an adviser. Where the client is not receiving advice they have been converted to the P2 share class.
<b>P2</b>	A retail share class for the SARFCO range.	Fees are in line with the Z share class.
<b>Institutional share classes</b>		
<b>I</b>	The main share class for institutional investors.	Clean fee share class.



# The Assessment of Value report lifecycle

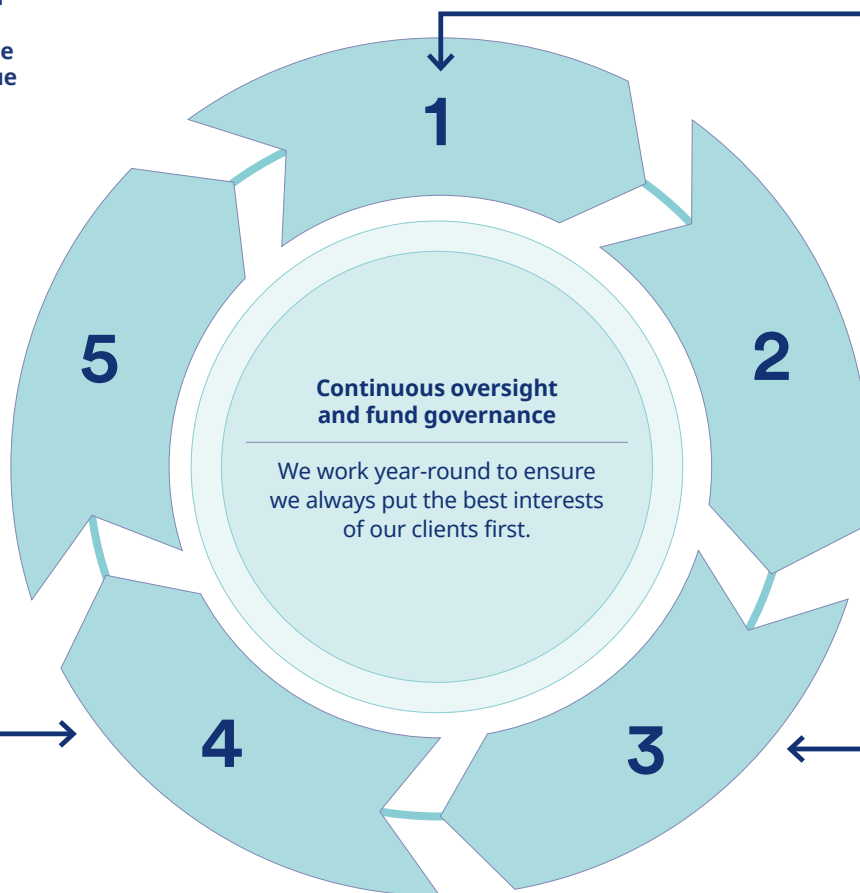
On this page we share the key governance steps taken to produce our annual Assessment of Value report. Additionally, we describe our rigorous fund governance and oversight model; although the Assessment of Value is an annual process, we review the value we deliver to our investors throughout the year.

**5. Publish report**

After robust evaluation and challenge, we publish the Assessment of Value report externally on our website or make it available on request for clients and investors to view. We publish this report for our core Asset Management funds in April every year and for our Wealth Management funds in October every year.

**4. SUTL Board**

Each step of the Assessment of Value methodology is comprehensively reviewed and validated by the SUTL Board. Their role includes reviewing, challenging and validating each individual recommended fund assessment outcome approved by the Product Governance Committee. These outcomes and proposed remedial actions are presented to the SUTL Board by the Product Governance Team.



**1. Governance inputs**

We use an independent third party, Broadridge, to provide data on performance and charges and to construct customised fund peer groups. Additionally, multiple internal teams - including Finance, Fund Operations, Distribution, Investment, Compliance, Legal, Risk and Marketing - provide input to the assessment process.

**2. Risk and Performance Committees**

The risk and performance of each fund is reviewed every quarter at a formal Committee. Currently, there are 19 of these Committees across Schroders covering every asset class.

**3. Product Governance Committee (PGC)**

The Product Governance Committee appraise the seven areas for each fund and share class, and subsequently determine the recommended assessment outcome for the SUTL Board. This process can take several days to complete and draws on the experience of key stakeholders from across the business. The Product Governance Committee also review underperforming funds each quarter following the Risk and Performance Committees.

**“A key part of our role as independent non-executive directors is to engage in constructive discussions which challenge the delivery of value. To put clients’ best interest first, this is something to be reassessed continuously throughout the year”**

**Calum Thomson and Howard Williams, Independent Non-Executive Directors**

# How to read your fund page

To assist you in finding your way around the individual fund pages we have created the following guide to highlight the key areas.

### Overall conclusion

Our conclusions on each fund are set out separately in each individual fund's report. Each area is considered separately for every fund and is given equal weighting. This contributes to an overall assessment as to whether or not we believe that we have delivered value to our clients. This incorporates both qualitative information as well as quantitative data.

### Performance data

Here you can find the fund's performance data, typically a factsheet or Key Investor Information Document (KIID), up to the reference date of 31 December 2022 or earlier. To get the latest performance data, please visit the Schroders' Fund Centre and refer to the Documents section for your fund.

### Actions

Where this report identifies that certain funds are not demonstrating value consistently, we have completed a further review and shared the remedial actions that we have taken, or plan to take, to address the issues we have identified.

### The seven areas

We have explained our analysis for each of the seven assessment criteria in these sections.

### Assessment period

Our assessment is carried out using data as at 31/12/2022.

### Your fund reports

You should review the reports for each fund that you are invested in and decide whether you feel the product is still suitable for your needs and delivering what you expected from it.

### Navigation

You can click this icon which is situated at the top right of each page to return back to the contents page.

This fund was restructured in January 2022 and renamed from Schroder Small Cap Discovery Fund to Schroder Asian Discovery Fund. Please refer to the fund's [Factsheet](#) for performance data as at 31 December 2022.

## Schroder Small Cap Discovery Fund

**Overall conclusion**

Taking into account all seven areas included in the assessment of value, we believe that the fund is demonstrating value overall. We have summarised our assessment of each area as it relates to this fund separately below. Where an area has resulted in an action being taken, we have included the measures we are taking to try and improve this area.

**Target Benchmark:** a blend of the MSCI Small Cap indices (Emerging Markets, Hong Kong, Singapore).

**1. Performance**

Performance Commentary: In the five-year period, the fund has underperformed its target benchmark by 1.4% per annum. If we break down the period into calendar years, the fund has outperformed in three of the calendar years (2019, 2020 and 2021) but underperformed in 2018 and 2022. The most notable underperformance (-7.9% relative to target benchmark) was in 2022 which has driven the overall five year performance. Focussing on 2022, the two most significant detractors, accounting for around three-quarters of the underperformance, have been Taiwan and Russia. Russia detracted with our holdings marked down to zero following Russia's invasion of Ukraine. Our holdings in Russian securities were good well-run businesses, but we are unable to predict geopolitical events. It is worth noting over the six months prior to Russia's invasion we had trimmed the largest of our Russian positions, which had performed very strongly, and were always mindful of managing our aggregate Russian exposure due to the political risk inherent to the market. The other significant detractor has been Taiwan. Our exposure to Taiwan growth orientated areas of the markets, such as information technology and consumer discretionary, hurt relative performance. We remain comfortable with our holdings in both sectors from a long term perspective. More broadly in terms of market and style in 2022, we've seen the value investment style outperform growth in emerging market small cap by approximately 12%. This was unfavourable to the fund, which has a bias to growth equities (companies that investors are willing to pay a premium for on the basis of their future growth prospects), rather than value equities (companies that are believed to be trading at a discount to their true value). So against the fund's broader benchmark (which incorporates both growth and value investment styles) this was a headwind for the fund.

**Remedial Actions:** We do not believe any fundamental changes in process/strategy are necessary. The fund has outperformed its target benchmark since inception and given the unique and unconstrained nature of the fund we expected performance to vary quite widely against the index. We have though transitioned the fund (as at 13/1/2023) to have an increased focus on the Asia ex Japan region and a focus on small and mid cap companies rather than just small cap. The fund's target benchmark has changed to MSCI AC Asia ex Japan Small Mid Cap and the fund has been renamed Schroder Asian Discovery Fund (from Schroder Small Cap Discovery). There is no change to the type of stocks the managers are looking for and the process remains broadly the same, but we believe the impact is the fund offering to clients with an increased focus on Asia where we have a strong analyst resource. We have confidence in the fund's investment strategy going forward and in Schroders' ability to deliver on its investment objective in the future.

**2. Quality of service**

We have assessed key service areas relating to our fund operations, our investment process and our client experience. External providers concluded that we have a mature and effective framework for fund oversight and reporting of risks. The quality of our service is backed up by awards and top ratings. We also looked at our liquidity management process, as well as fund complaints and breaches. As part of this we identified an operational issue within your fund. This issue was addressed appropriately and we have remediated our controls. For more detail on how we completed this assessment, please refer to the 'Seven areas' section in the front of this report.

**3. Authorised fund manager costs**

We reviewed every cost component of the Ongoing Charges Figure (OCF) at a share class level. We concluded that in relation to each charge, the costs of providing the service to which the charge relates are reasonable and appropriate. For more detail on how we completed this assessment, please refer to the 'Seven areas' section in the front of this report.

**4. Comparable market rates**

Ongoing Charges Figure (OCF) compared to peer group

Ongoing Charges Figure: 1.02%

Due to the bespoke nature of this fund it is not comparable to any of the Investment Association's sectors and therefore has no peer group that we can compare the fund's charges against.

**5. Economies of scale**

Currently, the fund's AUM is below £1bn and therefore it is not large enough to achieve meaningful savings from economies of scale, consequently a scale discount has not been applied.

**6. Comparable services**

Due to the bespoke nature of this fund, there is no Internal Service offered which can act as a direct comparison.

**7. Classes of shares or units**

All available share classes have been comprehensively reviewed. Where share classes with substantially similar rights and a differential in fee level are identified we convert investors to the cheaper of the available share classes on a semi-annual basis. Investors are therefore in the cheapest share classes available to them given how they are investing and the features they are looking for.

**The sustainability impact of the fund and its benchmark**

This fund does not have a sustainable investment objective, and therefore the fund is not managed to any binding environmental or social criteria. The Schroders' Impact score is for information only. It provides an estimate of the fund's 'Impact on People' and its 'Impact on Planet' as of the date shown and this will change over time. This measure is not part of the fund's assessment of value.

Data as at 31.03.2023

	Benchmark	Fund score
Overall impact	-1.4%	2.1%
Impact on people	2.4%	3.1%
Impact on planet	-3.7%	-1.0%

The above Schroders' Impact score is generated using Schroders' proprietary tool, SustainEx™ (see Appendix). This provides an estimate of the potential social or environmental 'impact' that a company or other issuer may create. The result is expressed as a percentage of sales. A score of more than 2% means that the portfolio adds £2 of benefit to society for every \$100 of sales. The SustainEx score of the relevant benchmark is also shown where applicable.

23 The assessment has been completed using data as at 31/03/2023

Key: ● Demonstrating value ● Completed a further review, demonstrating value ● Completed a further review, not demonstrating value consistently

### Impact snapshot

We have added sustainable and impact metrics to the individual fund pages. These impact scores are calculated by Schroders' proprietary tool, SustainEx, which estimates the social and environmental impact a company or issuer may create. The result is expressed as a percentage (positive or negative) of sales. It is also compared against its respective benchmark (unless stated), and is represented as light and dark blue points along the diagram.

# Schroder Asian Income Fund

## Overall conclusion

Taking into account all seven areas included in the assessment of value, we believe that the fund is demonstrating value overall. We have summarised our assessment of each area as it relates to this fund separately below.

**Target Benchmark:** MSCI AC Pacific ex Japan

## 1. Performance

The fund has delivered its investment objective over the recommended performance period and is delivering value. For more detail on how we completed this assessment, please refer to the 'Seven areas' section in the front of this report.

## 2. Quality of service

We have assessed key service areas relating to our fund operations, our investment process and our client experience. External providers concluded that we have a mature and effective framework for fund oversight and reporting of risks. The quality of our service is backed up by awards and top ratings. We also looked at our liquidity management process, as well as fund complaints and breaches. Through all our metrics we have concluded that we provide value to our clients. For more detail on how we completed this assessment, please refer to the 'Seven areas' section in the front of this report.

## 3. Authorised fund manager costs

We reviewed every cost component of the Ongoing Charges Figure (OCF) at a share class level. We concluded that in relation to each charge, the costs of providing the service to which the charge relates are reasonable and appropriate. For more detail on how we completed this assessment, please refer to the 'Seven areas' section in the front of this report.

## 4. Comparable market rates

### Ongoing Charges Figure (OCF) compared to peer group



**Ongoing Charges Figure: 0.9%**

Our assessment found that this fund is cheaper or priced in line with the majority of its IA sector peer group, and is therefore demonstrating value to our clients by being competitively priced.

## 5. Economies of scale

The fund's AUM is greater than £1bn and therefore it is achieving meaningful Economies of Scale (EoS). A discount has been applied to the retail share classes of the fund and investors in these classes are currently benefiting from this discount. Investors in non-retail share classes receive discounts via lower management fees or rebates and therefore a scale discount has not been applied.

## 6. Comparable services

Due to the bespoke nature of this fund, there is no internal service offered which can act as a direct comparison.

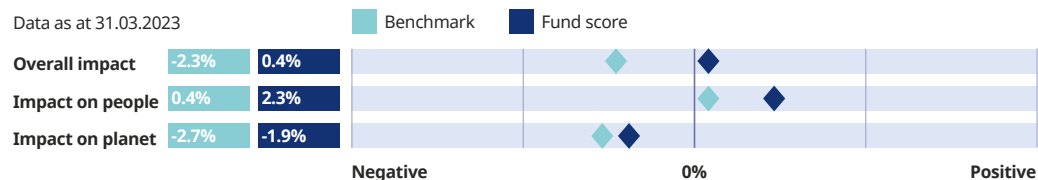
## 7. Classes of shares or units

All available share classes have been comprehensively reviewed. Where share classes with substantially similar rights and a differential in fee level are identified we convert investors to the cheaper of the available share classes on a semi-annual basis. Investors are therefore in the cheapest share classes available to them given how they are investing and the features they are looking for.

## The sustainability impact of the fund and its benchmark

This fund does not have a sustainable investment objective, and therefore the fund is not managed to any binding environmental or social criteria. The Schroders "Impact" score is for information only. It provides an estimate of the fund's "Impact on People" and its "Impact on Planet" as of the date shown and this will change over time. This measure is not part of the fund's assessment of value.

Data as at 31.03.2023



The above Schroders "Impact" score is generated using Schroders' proprietary tool, SustainEx™ (see Appendix). This provides an estimate of the potential social or environmental "impact" that a company or other issuer may create. The result is expressed as a notional percentage (either positive or negative) of sales. A score of more than 2% means that the portfolio adds \$2 of benefit to society for every \$100 of sales. The SustainEx score of the relevant benchmark is also shown where applicable.

# Glossary of Terms

## Absolute return

An asset's standalone return (gain or loss) over time. It is not being compared to anything else such as a benchmark or another asset.

## Active management

The management of investments based on active decision-making rather than with the objective of replicating the return of an index. The manager aims to beat the market through research, analysis and their own judgement.

## AFM (Authorised Fund Manager)

The AFM is responsible for the overall management of the fund and invests money on behalf of clients. An authorised investment fund is one that is authorised and regulated by the UK financial regulator, the FCA. *Please also see FCA definition.*

## Alternative asset

An investment outside of the traditional asset classes of equities, bonds and cash. Alternative investments include property, hedge funds, commodities, private equity, and infrastructure.

## AMC (Annual Management Charge)

Following the introduction of the Schroders Annual Charge, AMC has been replaced by SAC. *Please see SAC definition.*

## Assessment of Value

As a result of new regulations, the FCA now requires managers of UK funds to publish an annual report demonstrating how they are providing value to investors in their funds.

## Asset allocation

The apportionment of a portfolio's assets between asset classes and/or markets. For example, a fund may hold a combination of shares, bonds and cash. The weightings given vary according to the investment objective and the investment outlook.

## Asset class

Broad groups of different types of investments. The main investment asset classes are equities, bonds and cash. Non-traditional asset classes are known as alternative investments.

## Attribution

A sophisticated method for evaluating the performance of a portfolio or fund manager.

## Benchmark

A standard (usually an index or a market average) against which an investment fund's performance is measured. *Please also see comparator benchmark and target benchmark definitions.*

## Bond

A way for governments and companies (the issuers of the bond) to borrow money for a certain amount of time. A typical arrangement would be in exchange for an upfront payment from an investor, the issuer will make periodic interest payments to the investor and then repay the initial investment amount at the end of the bond's term (its maturity).

## Bottom-up (investment style)

Investment based on analysis of microeconomic variables, whereby individual companies' history, management, and potential are considered more important than general market or sector trends (as opposed to top-down investing).

## Brexit

An abbreviation for "British exit," referring to the withdrawal of the United Kingdom (UK) from the European Union (EU).

## Broad-based

Relates to an index or average that is designed to reflect a representation of a group of stocks or an entire market.

## Business cycle

Also referred to as the "economic cycle". Essentially it describes how business activity goes up and down over time. There are four stages of the business or economic cycle: expansion, slowdown, recession and recovery.

## Capital growth

The increase in the value of an asset or investment over time.

## Capital risk

The potential loss of all or part of an investment.

## Cazenove Capital

A long-established wealth manager which is part of the Schroders group.

## Conservative (investment style)

Prioritises the preservation of capital over market returns by investing in lower-risk securities.

## Conviction (investment style)

A fund manager's strongly held belief in the view of an investment or investment approach.

## Comparator benchmark

A standard (usually an index or a market average) against which an investment fund's performance is compared to.

## Covid-19

The name given by the World Health Organisation (WHO) to the illness caused by the coronavirus illness which was first recorded in 2019.

## Glossary of Terms

### CPI (Consumer Price Index)

The Consumer Price Index (CPI) measures how much prices of consumer goods and services change over a period of time. For example, if CPI is 2.5% for the 12 months ending January 2020, this means that on average, the price of consumer goods will be about 2.5% higher than they were in January 2019. *Please also see Inflation definition.*

### Cyclical stock

A stock where returns are directly affected by changes in the overall economy. Opposite of defensive stocks.

### Defensive stock

A stock which aims to provide consistent dividends and stable earnings regardless of the overall stock market environment.

### Dividend

A payment made by a company to its shareholders. The company decides how much the dividend will be, and when it will be paid.

### Domicile (e.g. a UK-domiciled fund)

A fund's domicile is essentially its country of residence. It determines how a fund is to be treated from a tax perspective much as the domicile (i.e. permanent home) determines what tax legislation applies. Schroders has a range of unit trust funds that are UK-domiciled while the Schroder International Selection Fund range is domiciled in Luxembourg.

### Downside risk

An estimate of the potential decline in value of a given investment.

### Duration

A measure of a bond investment's sensitivity to changes in interest rates. The longer the duration, the more sensitive it is. Calculating duration for a fixed income investment such as a bond is a complicated sum. It takes into account the current value of the bond, the coupon or interest payment, the book cost, and the number of years the bond has left to run. Put simply, the higher the duration number the higher the potential return (and the greater the risk).

### Economic cycle

Also referred to as the "business cycle". *Please also see Business cycle definition.*

### Emerging markets

Countries that have rapidly growing economies and may be going through the process of industrialisation. This is compared to developed markets which have already undergone this process and are considered to be already economically advanced.

### Equities

Also known as shares or stocks, this represents a share in the ownership of a company.

### ESG (Environmental, Social and Governance)

ESG represents environmental, social and governance considerations and covers issues such as climate change, energy use, labour standards, supply chain management and how well a company is run.

### ETF (Exchange-Traded Fund)

ETFs usually track an underlying index and trade just as a normal stock would on an exchange. ETFs can track stocks in a single industry or an entire index of equities.

### Factor (investment style)

An approach that involves targeting specific drivers of return across asset classes.

### FCA (Financial Conduct Authority)

The FCA regulates the UK's financial markets. Its objective is to ensure that relevant markets function well - for individuals, for business and for the economy as a whole.

### FTSE All Share

A price-weighted index comprising of approximately 650 of the top UK publicly listed companies.

### Fundamental analysis

The process of identifying stocks that are undervalued by looking at the underlying investment.

### Gilt

A bond issued by the UK government.

### Growth (investment style)

Companies perceived as stable growers that investors are willing to pay a premium for on the basis of their future growth prospects.

Earnings are expected to increase at an above-average rate compared to their industry sector or the overall market.

### Hedge fund

A collective name for funds targeting absolute returns through investment in financial markets and/or applying non-traditional portfolio management techniques. Hedge funds can invest using a broad array of strategies, ranging from conservative to aggressive.

### IA (Investment Association) sector

As published by the Investment Association, the IA sectors divide the fund universe to reflect the asset type, industry sector, or geographic regions funds are invested in. There are over 35 IA sectors. These are there to help navigate the large universe of funds in the UK and include some offshore (EU) funds. The sectors divide up the funds into smaller groups, to allow like-for-like comparisons between funds in one or more sectors, for instance to look at performance and fund charges.

### Income distribution

The distribution of income to unit holders of pooled funds in proportion to the number of units held.

### Index (investment style)

A passive investment strategy that seeks to replicate the returns of a benchmark index.

### Inflation

A measure of the increase in prices of goods and services over time.

# Glossary of Terms

## Investment universe

The range of stocks in which a portfolio can invest.

## KIID (Key Investor Information Document)

A two-page document that summarises a fund's investment objective, key risks, ongoing charges figure (*please see OCF definition*) and past performance. It is required for funds that come under EU law and is designed to allow comparability across funds.

## Large cap

*Please see Market capitalisation definition.*

## LIBID (London Interbank Bid Rate)

The average interest rate at which financial institutions in the UK pay for depositing eurocurrency.

## LIBOR

The benchmark interest rate at which global banks lend to one another. Since the end of 2021, LIBOR has been phased out and replaced by the Sterling Overnight Index Average (SONIA) as the industry standard benchmark. *Please see SONIA definition.*

## Liquidity

The ease with which an asset can be sold for cash. An asset can be described as illiquid if it takes a long time to sell, such as property, or if it is difficult to find someone willing to buy it.

## Long/short (investment style)

A strategy, used primarily by hedge funds, that involves taking long positions (buying a holding) in stocks that are expected to increase in value and short positions (borrowing a stock and selling it in the hope of repurchasing it at a lower price to return to the stock lender) in stocks that are expected to decrease in value.

## Macroeconomic

Refers to the behaviour and drivers of an economy as a whole. Factors include inflation, unemployment, etc. as opposed to microeconomic which is the behaviour of small economic units, such as individual consumers or households.

## Market capitalisation

A measure of a company's size, calculated by multiplying the total number of shares in issue by the current share price. Companies are commonly grouped according to size, such as small cap, mid cap, large cap or all cap. There is no consensus on the definition of these groupings and they may vary from fund to fund depending on the country of investment.

## Mid cap

*Please see Market capitalisation definition.*

## MSCI (Morgan Stanley Capital International)

An investment research firm that provides stock indices, portfolio risk and performance analytics, and government tools.

## Multi Asset

An investment which contains a combination of asset classes, creating a group or portfolio of assets.

## Nominal return

A value which has not been adjusted for inflation.

## OCF (Ongoing Charges Figure)

The OCF is made up of the Schroders Annual Charge (SAC), the administration charge and 'other' costs. The administration fee includes directly attributable costs, such as Transfer Agency costs and Fund Accounting fees, and allocated costs to support functions, such as Finance, Tax, Risk, Audit, Legal and Compliance.

## Option

Gives the buyer the right (not the obligation) to buy or sell an underlying asset at an agreed price on, or before, a given date in the future.

## Overweight

When a portfolio or fund has a greater percentage weighting in an asset class, sector, geographical region or stock than the index or benchmark against which it is measured.

## Passive management

A style of investment management that aims to replicate the performance of a set benchmark.

## Peer group

A group of funds that may be compared with one another, often for performance purposes. A peer group will usually be based on the fund's investment scope.

## Performance period

The length of time over which we expect the fund to deliver its investment objective.

## QE (Quantitative Easing)

A tool central banks can use to stimulate an economy by increasing the supply of money. Technically, it involves the central bank printing new money and using this to buy assets from the financial market. This results in more money being in circulation, higher asset prices and lower interest rates (prices and interest rates tend to move in the opposite direction). This combination makes it more attractive for people to invest, borrow and spend more, driving economic growth. This technique has, in recent years, been used by the European Central Bank, the US Federal Reserve and the Bank of England.

## Qualitative analysis

The use of subjective judgment and information that cannot be represented by numbers (such as a company's culture) to evaluate an investment.

## Quality (investment style)

Companies with higher profitability and perceived to be stable over time relative to their peers. Quality is measured by its profitability, stability, financial strength, sales growth and governance.

## Quantitative analysis

Quantitative is often better understood as "numerical". It is used to identify and target the underlying factors responsible for the outperformance of some financial assets over others.

## Glossary of Terms

### RDR (Retail Distribution Review)

A Financial Conduct Authority (FCA) initiative that aims to provide greater clarity about different types of financial services available. It also seeks to improve transparency around the costs and fees associated with financial advice. The amount of risk capital set by legislation or local regulators, which companies must hold against any difficulties such as market or credit risks.

### Real return

The return generated by an investment, having been adjusted for the effects of inflation. For example, an investment grew in value by 5% return over one year, and the rate of inflation was 2%, the real return would be 3%.

### Recovery stock

A stock which has fallen in price but which is believed to have the ability to recover.

### Risk premium/premia

The extra return over cash that an investor expects to earn as compensation for owning an investment that is not risk free, so its value could increase or decrease.

### Risk-adjusted return

A technique to measure the returns from an investment that takes into account the degree of risk that must be accepted in order to achieve it.

### Risk-free rate

The rate of return over a specified period of time on an investment with zero risk.

### RPI (Retail Price Index)

The Retail Price Index (RPI) measures how much prices of consumer goods and services change over a period of time. RPI is a measure of inflation and takes the exact same premise as CPI; however, it also includes housing costs. RPI has been deemed an inferior measure to CPI. *Please also see Inflation definition.*

### S&P 500

A stock market index that tracks the average performance of the top 500 listed US companies.

### Scenario analysis

The process of estimating the expected value of a portfolio in response to adverse events.

### Schroder Investment Management (Schroders)

Schroders is a global investment manager. It actively manages investments for a wide range of institutions and individuals, to help them meet their financial goals.

### Schroders Annual Charge (SAC)

A single all-in-fee charged to the funds which includes the previously separated Annual Management Charge (AMC), administration fee and most of the other fees that are normally charged. It excludes the extraordinary legal/tax fees and third party fund manager costs.

### Share class

A way to differentiate between different types of shares. For companies, this may mean that some shares have voting rights while others do not. Within a fund, the different share classes may represent different ways of paying the investor the income from the fund, different fees and expenses or different base currencies. For example, a fund will often have an "accumulation" share class and an "income" share class. With the former, any income produced will be automatically reinvested back into the fund (more shares will be bought in the fund). With the income share class, income can either be received as a regular payment or reinvested.

### Small cap

*Please see Market capitalisation definition.*

### SONIA (Sterling Overnight Index Average)

The interest rate paid by financial institutions during periods when the markets are closed.

### Standard deviation

A measure of historical volatility calculated by comparing the average (or mean) return with the average variance from that return.

### Stress test

The process of testing the resilience of institutions and investment portfolios against possible worst case future financial situations.

### SustainEx

The Schroders in-house research tool which is designed to quantify the positive contributions and negative impacts companies have on society. By examining both current profits and potential externalities through a common monetary lens, SustainEx aligns social and environmental impact with investment risk.

### Target benchmark

A standard (usually an index or a market average) which an investment fund's performance aims to match or exceed.

### TER (Total Expense Ratio)

Following the introduction of KIIDs, TERs have been replaced with OCFs. *Please see OCF definition.*

### Thematic (investment style)

Investing according to a chosen investment theme. For example, an investor with a "health and wellness" focus will likely only consider funds that invest in healthy food brands or those companies focused on developing new vaccines.

### Top-down (investment style)

An investment strategy which finds the best sectors or industries to invest in, based on analysis of the corporate sector as a whole and macroeconomic trends such as GDP and CPI to determine investment decisions (as opposed to bottom-up investing).

## Glossary of Terms

### Total return

The total return of an investment is the combination of any capital appreciation (or depreciation) plus any income from interest or dividends. It is measured over a set period, and is given as a percentage of the value of the investment at the start of that period.

### Tracking error

A measure of how closely an investment portfolio follows the index against which it is benchmarked.

### Underweight

When a portfolio or fund has a lower percentage weighting in an asset class, sector, geographical region or stock than the index or benchmark against which it is measured.

### Unit class

Unit classes are a way to differentiate between different types of units in a unit trust. Where we write 'share class' in the report, it is to be construed as meaning unit/share class as applicable to the relevant fund. *Please also see Share class definition.*

### Unit trust

A type of open-ended pooled investment vehicle, or fund, which is structured as a trust. It is split up into equal portions called "units" which belong to the unitholder. The money paid for the units goes into a pool with other investors' money which an investment manager uses to buy financial instruments on behalf of the unitholders, with the aim of generating a return for them.

### Value (investment style)

A style of investing that involves buying securities that are trading at a significant discount to their true value in the belief that over time, the asset's relatively low price will rise to more accurately reflect the intrinsic value of the business. Value is measured by a company's cash flows, dividends, earnings and assets.

### Volatility

A statistical measure of the fluctuations in a security's price or particular market. For example, a highly volatile share experiences greater changes in price than other investments. High volatility is taken as an indication of higher risk.

### Yield

A measure of the income return earned on an investment. In the case of a share, the yield is the annual dividend payment expressed as a percentage of the market price of the share. For property, it is the rental income as a percentage of the capital value. For bonds, the yield is the annual interest as a percentage of the current market price.



## Appendix

### SustainEx / Schroders "Impact" scores

These are generated using Schroders' proprietary tool, SustainEx™, which provides an estimate of the potential social or environmental "impact" that a company or other issuer may create. It does this by using certain metrics with respect to that issuer and quantifying the positive and negative "impacts" of each of those metrics in economic terms to produce an aggregate measure. Not all of those metrics are represented in the scores on 'People' and 'Planet' and how those scores are generated may change over time. It utilises and is reliant on third party data (including third party estimates) as well as Schroders' own modelling assumptions, and the outcome differs from other sustainability tools and measures. Where SustainEx™ relies on data and estimates produced by third parties, Schroders seeks to ensure that such data and estimates are accurate, but Schroders cannot and does not warrant the accuracy, completeness and adequacy of such third party data and estimates. Like any model, SustainEx™ will evolve and develop over time as Schroders continues to assess, refine and add to the metrics and their relative contributions. Generating SustainEx™ scores involves an element of judgment and subjectivity across the different metrics chosen by Schroders, and accordingly

Schroders does not accept any liability arising from any inaccuracy or omission in, or the use of or reliance on, SustainEx™ scores. As the model evolves, changes made to how metrics are applied may result in changes to the SustainEx™ score of any issuer and ultimately the overall fund/portfolio score. At the same time, the issuer's SustainEx performance might improve or deteriorate. Schroders' proprietary tools, including SustainEx, may not cover all the fund's holdings from time to time, in which case Schroders may use a range of alternative methods to assess the relevant holding. In addition, certain types of assets (such as cash and certain equivalent securities such as gilts) are generally treated as neutral and are therefore not usually considered by our proprietary tools. The SustainEx scores show month-end data.



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