# Schroders

# **Target Market Determination**

## Schroder Investment Management Australia Limited

This Target Market Determination (**TMD**) is required under section 994B of the *Corporations Act 2001* (Cth) (the **Act**) and has been issued by Schroder Investment Management Australia Limited **(Schroders)**. This TMD describes the class of consumers that comprises the target market for the financial product and matters relevant to the product's distribution and review (specifically, distribution conditions, review triggers and periods, and reporting requirements). Distributors must take reasonable steps that will, or are reasonably likely to, result in distribution of the product being consistent with the most recent TMD (unless the distribution is excluded conduct).

This document is **not** a product disclosure statement (**PDS**) and is **not** a complete summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the PDS for the product before making a decision whether to buy this product.

Important terms used in this TMD are defined in the TMD Definitions which supplement this document. Capitalised terms have the meaning given to them in the product's PDS, unless otherwise defined. The PDS can be obtained by **from** our website at <u>www.schroders.com.au</u>

# Target Market Summary

This product is **likely** to be appropriate for a consumer seeking income and capital preservation. This product focuses on a single asset class therefore should only be considered for up to 50% of a portfolio allocation where the consumer has a medium to high risk and return profile.

This product has a bias towards defensive assets and therefore it is **unlikely** to be suitable for a consumer seeking high levels of capital growth or for those consumers that have a high return objective, or those consumers with a short investment horizon.

Issuer	Schroder Investment Management Australia Limited
Issuer ABN	22 000 443 274
Issuer AFSL	226 473
TMD contact Details	DDO@schroders.com.au
Fund name	Schroder Australian High Yielding Credit Fund – Active ETF
ARSN	098 143 796
ISIN Code	AU0000365918
TMD issue date	4 June 2025
Market Identifier Code	Cboe
Product Exchange code	HIGH
TMD Version	2.0
Distribution status of fund	Available

#### Fund and Issuer Identifiers



#### **Investment products and diversification**

A consumer (or class of consumer) may intend to hold a product as part of a diversified portfolio (for example, with an intended product use of minor allocation). In such circumstances, the product should be assessed against the consumer's attributes for the relevant portion of the portfolio, rather than the consumer's portfolio as a whole. For example, a consumer may seek to construct a balanced or moderate diversified portfolio with a minor allocation to growth assets. In this case, a product with a High risk/return profile may be consistent with the consumer's objectives for that minor allocation notwithstanding that the risk/return profile of the consumer as a whole is Medium. In making this assessment, distributors should consider all features of a product (including its key attributes).



The FSC has provided more detailed guidance on how to take this *portfolio view* for diversification, available on the <u>FSC website</u>.

#### **TMD Indicator Key**

The Consumer Attributes for which the product is likely to be appropriate have been assessed using a red and green rating methodology:

In target market Not in target market

#### Instructions

In the tables below, Column 1, Consumer Attributes, indicates a description of the likely objectives, financial situation and needs of the class of consumers that are considering this product. Column 2, TMD indicator, indicates whether a consumer meeting the attribute in column 1 is likely to be in the target market for this product.

Generally, a consumer is unlikely to be in the target market for the product if **one or more** of their Consumer Attributes correspond to a **red** rating.

Definitions of the terms used here are in the Definitions section at the end of this document.

Consumer Attributes	TMD Indicator	Product description including key attributes	
Consumer's investment objective			
Capital Growth			
Capital Preservation	To outperform the RBA Cash Rate by 2.5% - 3% p.a. ov rolling 3 year periods.		
Income Distribution			
Consumer's intended product use (% of Investable Assets)			
Solution/Standalone (up to 100%)			
Major allocation (up to 75%)	The Fund is an active strategy which invests predominately in a range of Australian higher yieldin credit securities, including corporate debt and		
Core component (up to 50%)			
Minor allocation (up to 25%)		subordinated securities	
Satellite allocation (up to 10%)			

Consumer investment timeframe			
Minimum investment timeframe	3 years	The minimum suggested timeframe for holding investments in the fund is 3 years.	
Consumer's Risk (ability to bear loss) and Return profile			
Low			
Medium		The fund has medium to high risk rating, and is likely to produce moderate returns over the long term with some	
High		degree of volatility.	
Very High		Please refer to the PDS for full details of the risks associated with this fund.	
Extremely high			
Consumer's need to access capital			
Within one week of request	Withdrawal requests received by the relevant cut-off tin on a Dealing Day and accepted by Schroders will norma		
Within one month of request			
Within three months of request		be paid within 7 Business Days of accepting a valid withdrawal request.	
Within one year of request			

#### **Distribution conditions/restrictions**

Distribution Condition	Distribution condition rationale	Distributors this condition applies to
The product can be distributed	d via one or more of the following channels:	
Indirectly through specified distributors or distribution channels	The product can be accessed via an investment or superannuation platform, IDPS or IDPS-like platform or super wrap platform. The issuer of each platform has its own obligations as a distributor to take reasonable steps that will or are reasonably likely to result in retail product distribution conduct being consistent with this TMD.	All
On-market, via a broker, or execution only trading or broking service	This product can be accessed on-market via an online broker trading platform, broker or other execution only broking service.	Execution-only
	The issuer is not required as part of its reasonable steps obligations to ensure that each on-market transaction involving retail clients is consistent with the TMD.	Execution-only brokers

#### **Review triggers**

#### **Review triggers**

Material change to key attributes, fund investment objective and/or fees.

Material deviation from benchmark / objective over sustained period.

Key attributes have not performed as disclosed by a material degree and for a material period.

Determination by the issuer of an ASIC reportable Significant Dealing.

Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the product or distribution of the product.

The use of Product Intervention Powers, regulator orders or directions that affects the product.

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#### **Mandatory review periods**

Review period	Maximum period for review
Initial review	1 year and 3 months
Subsequent review	3 years and 3 months

## Distribution reporting requirements

Reporting requirement	Reporting period	Which distributors this requirement applies to
Complaints (as defined in section 994A(1) of the Act) relating to the product. The distributor should provide all the content of the complaint, having regard to privacy.	As soon as practicable but no later than 10 business days following end of calendar quarter.	All distributors
Significant dealing outside of target market, under section 994F(6) of the Act. See Definitions for further detail.	As soon as practicable but no later than 10 business days after distributor becomes aware of the significant dealing.	All distributors

If practicable, distributors should adopt the FSC data standards for reports to the issuer. Distributors must report to Schroders by emailing <u>DDO@schroders.com.au</u>

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# Definitions

Term	Definition
Consumer's investme	ent objective
Capital Growth	The consumer seeks to invest in a product designed or expected to generate capital return over the investment timeframe. The consumer prefers exposure to growth assets (such as shares or property) or otherwise seeks an investment return above the current inflation rate.
Capital Preservation	The consumer seeks to invest in a product designed or expected to have low volatility and minimise capital loss. The consumer prefers exposure to defensive assets that are generally lower in risk and less volatile than growth investments (this may include cash or fixed income securities).
Income Distribution	The consumer seeks to invest in a product designed or expected to distribute regular and/or tax-effective income. The consumer prefers exposure to income-generating assets (this may include high dividend-yielding equities, fixed income securities and money market instruments).
Consumer's intended	l product use (% of Investable Assets)
Solution/Standalone (up to 100%)	The consumer may hold the investment as up to 100% of their total <i>investable assets</i> . The consumer is likely to seek a product with <i>very high</i> portfolio diversification.
Major allocation (up to 75%)	The consumer may hold the investment as up to 75% of their total <i>investable assets</i> . The consumer is likely to seek a product with at least <i>high</i> portfolio diversification.
Core Component (up to 50%)	The consumer may hold the investment as up to 50% of their total <i>investable assets</i> . The consumer is likely to seek a product with at least <i>medium</i> portfolio diversification.
Minor allocation (up to 25%)	The consumer may hold the investment as up to 25% of their total <i>investable assets</i> . The consumer is likely to seek a product with at least <i>low</i> portfolio diversification.
Satellite allocation (up to 10%)	The consumer may hold the investment as up to 10% of the total <i>investable assets</i> . The consumer may seek a product with <i>very low</i> portfolio diversification. Products classified as <i>extremely high</i> risk are likely to meet this category only.
Investable Assets	Those assets that the investor has available for investment, excluding the residential home.
Portfolio diversificati product use)	ion (for completing the key product attribute section of consumer's intended
Note: exposures to cas	sh and cash-like instruments may sit outside the diversification framework below.
Very low	The product provides exposure to a single asset (for example, a commercial property) or a niche asset class (for example, minor commodities, crypto-assets or collectibles).
Low	The product provides exposure to a small number of holdings (for example, fewer than 25 securities) or a narrow asset class, sector or geographic market (for example, a single major commodity (e.g. gold) or equities from a single emerging market economy).
Medium	The product provides exposure to a moderate number of holdings (for example, up to 50 securities) in at least one broad asset class, sector or geographic market (for example, Australian fixed income securities or global natural resources).
High	The product provides exposure to a large number of holdings (for example, over 50 securities) in multiple broad asset classes, sectors or geographic markets (for example, global equities).



Term	Definition		
Very high	The product provides exposure to a large number of holdings across a broad range of asset classes, sectors <u>and</u> geographic markets with limited correlation to each other.		
Consumer's intended	l investment timeframe		
Minimum	The minimum suggested timeframe for holding the product. Typically, this is the rolling period over which the investment objective of the product is likely to be achieved.		
Consumer's Risk (abi	lity to bear loss) and Return profile		
this product over a 20 <u>Measure Guidance Pap</u> TMD). However, SRM is important issues such or that a positive retur objectives/needs. The products may use leve have underlying invest structure or increased the product risk rating	product return profile would generally take into account the impact of fees, costs and		
Low	<ul> <li>For the relevant part of the consumer's portfolio, the consumer: <ul> <li>has a conservative or low risk appetite,</li> <li>seeks to minimise volatility and potential losses (e.g. has the ability to bear up to 1 negative return over a 20 year period (SRM 1 to 2)), and</li> <li>is comfortable with a low target return profile.</li> </ul> </li> <li>The consumer typically prefers stable, defensive assets (such as cash).</li> </ul>		
Medium	<ul> <li>For the relevant part of the consumer's portfolio, the consumer: <ul> <li>has a moderate or medium risk appetite,</li> <li>seeks low volatility and potential losses (e.g. has the ability to bear up to 4 negative returns over a 20 year period (SRM 3 to 5)), and</li> <li>is comfortable with a moderate target return profile.</li> </ul></li></ul>		
	The consumer typically prefers defensive assets (for example, fixed income).		
High	<ul> <li>For the relevant part of the consumer's portfolio, the consumer: <ul> <li>has a high risk appetite,</li> <li>can accept high volatility and potential losses (e.g. has the ability to bear up to 6 negative returns over a 20 year period (SRM 5 or 6)), and</li> <li>seeks high returns (typically over a medium or long timeframe).</li> </ul> </li> <li>The consumer typically prefers growth assets (for example, shares and property).</li> </ul>		
Very high	<ul> <li>For the relevant part of the consumer's portfolio, the consumer: <ul> <li>has a very high risk appetite,</li> <li>can accept very high volatility and potential losses (e.g. has the ability to bear 6 to 7 negative returns over a 20 year period (SRM 6 or 7)), and</li> <li>seeks to maximise returns (typically over a medium or long timeframe).</li> </ul> </li> <li>The consumer typically prefers high growth assets (such as high conviction portfolios, hedge funds, and alternative investments).</li> </ul>		
Extremely high	<ul> <li>For the relevant part of the consumer's portfolio, the consumer:</li> <li>has an extremely high risk appetite,</li> <li>can accept significant volatility and losses, and</li> <li>seeks to obtain accelerated returns (potentially in a short timeframe).</li> </ul>		



Term	Definition
	The consumer seeks extremely high risk, speculative or complex products which may have features such as significant use of derivatives, leverage or short positions or may be in emerging or niche asset classes (for example, crypto-assets or collectibles).

#### Consumer's need to withdraw money

This consumer attribute addresses the likely period of time between the making of a request for redemption/withdrawal (or access to investment proceeds more generally) and the receipt of proceeds from this request under ordinary circumstances. Issuers should consider both the frequency for accepting the request and the length of time to accept, process and distribute the proceeds of such a request. To the extent that the liquidity of the underlying investments or possible liquidity constraints (e.g. ability to stagger or delay redemptions) could impact this, this is to be taken into consideration in aligning the product to the consumer's need to access capital. Where a product is held on investment platforms, distributors also need to factor in the length of time platforms take to process requests for redemption for underlying investments. Where access to investment proceeds from the product is likely to occur through a secondary market, the liquidity of the market for the product should be considered.

Distributor Reporting		
Significant dealings	Section 994F(6) of the Act requires distributors to notify the issuer if they become aware of a significant dealing in the product that is not consistent with the TMD. Neither the Act nor ASIC defines when a dealing is 'significant' and distributors have discretion to apply its ordinary meaning.	
	The issuer will rely on notifications of significant dealings to monitor and review the product, this TMD, and its distribution strategy, and to meet its own obligation to report significant dealings to ASIC.	
	Dealings outside this TMD may be significant because:	
	<ul> <li>they represent a material proportion of the overall distribution conduct carried out by the distributor in relation to the product, or</li> <li>they constitute an individual transaction which has resulted in, or will or is likely to result in, significant detriment to the consumer (or class of consumer).</li> </ul>	
	In each case, the distributor should have regard to:	
	<ul> <li>the nature and risk profile of the product (which may be indicated by the product's risk rating or access to capital timeframes),</li> <li>the actual or potential harm to a consumer (which may be indicated by the value of the consumer's investment, their intended product use or their ability to bear loss), and</li> </ul>	
	<ul> <li>the nature and extent of the inconsistency of distribution with the TMD (which may be indicated by the number of red and/or amber ratings attributed to the consumer).</li> </ul>	
	Objectively, a distributor may consider a dealing (or group of dealings) outside the TMD to be significant if:	
	<ul> <li>it constitutes more than half of the distributor's total retail product distribution conduct in relation to the product over the quarter,</li> <li>the consumer's intended product use is solution/standalone,</li> <li>the consumer's intended product use is core component or higher and the consumer's risk/return profile is low, or</li> <li>the relevant product has a group rating for consumer's cooking extremely.</li> </ul>	
	• the relevant product has a green rating for consumers seeking extremely high risk/return.	

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